

Commercial Landscape Enhancement Manger - Sales/Estimator
Los Angeles, CA

Are you working for a firm where your hard work in detailed bids and quotations on new enhancements are not being won? And stuck at a desk, frustrated by not visiting clients or part of the sales process?

Bring your knowledge in estimating enhancements of well designed commercial landscape, irrigation and horticulture projects to a company where high standards for ongoing customer satisfaction is their primary growth driver ... Our client, Stay Green Inc Landscaping is looking for an energetic, detail focused, customer-oriented individual to join our team as Commercial Landscape Enhancement Manger.

Enhancement estimating experience in Commercial Landscape - Green Industry - projects is required - and a proven ability in performing detailed quantity takeoffs, pricing estimates from plans and visual visits which encompass irrigation, landscapes and working with contractors and company operations to win new enhancement business.

Primary Duties:

- Meet with current and potential commercial clients to assess needs
- Work closely with Branch and Account manager(s) in scheduling, purchasing and project management
- Prepare landscape enhancement estimates - verify materials, labor, and equipment pricing
- Maintain ongoing bid calendar keeping management aware of upcoming bids and projects

The Rewards:

- Be the player responsible for sales growth in new enhancement business servicing major commercial clients in our metro Los Angeles!
- Attractive base salary + bonus
- Company benefits (Health insurance, PTO, 401K, vehicle, etc)

Only Apply If you will thrive in a high growth (2x+ in 5 years) privately owned company and possess our core values:

- 1) Teamwork
- 2) Integrity
- 3) Accountability
- 4) Achievement

And:

- Minimum 5 Years of Landscape enhancement, sales, estimating and bid experience
- Review and understand plans/specifications and estimate takeoffs
- You possess an entrepreneurial spirit, drive and ambition; ability to work on multiple projects and priorities
- 4 years degree in landscape management, horticulture /related field, CLP or CLT certification a plus

Join Stay Green Inc! Our innovative and talented team is focused on doing the right thing every day to ensure our clients love us - as proven by our track record of 90-95% client retention since our start in 1970. Top 100 Landscape Company!