



The Clippings

Good News & Important Info For Our Stay Green Team

A Note from Chris Angelo

By the time you read this, the holiday season will have wrapped up and we will have left 2012 behind. I always find the end of the year is a good time to slow down and reflect on the past 12 months. And what a year 2012 was.

In the past year, Stay Green continued to make strides as the premier landscaper for the Santa Clarita Valley and the greater Los Angeles Region, from the addition of our Design/Build division that maximizes efficiency and sustainability, to accomplishments such as helping the Fair Oaks Ranch HOA reduce its water consumption by 18 percent after installing the Weather-TRAK Smart Water Manager Solutions system.

Last year, the California Landscape Contractors Association honored us with three awards for our work – and you, the hard-working members of our Stay Green family, are the reason for that recognition.

In November, our team leaders attended the Next Level Network's Next Level University in Chicago, where we networked, brainstormed and shared best practices with other national landscaping leaders. Learning what's worked well for other companies helps us better tailor Stay Green's service to our unique market.

However, at the end of the day, you are our core strength. From those of you out in the field rain or shine, the public face of Stay Green, to those of you in the office ensuring things run smoothly, you all are a part of what makes us the successful company we

have become, and I am so thankful to work alongside you. Thank you for all you bring to Stay Green. It truly is a gift to work with such talented, dedicated people.

Our family keeps growing, and in January we added several new members. Magdalena Vance is our controller, Blair Berkley is a business developer, Andrea Musick is our new vice president of maintenance and operations, Jorge Gonzalez is a climber and Francisco Pena and Marcos Romero are ground men.

With more than 30 years of experience in the landscaping industry, Andrea brings a wealth of experience, knowledge and passion to Stay Green as she oversees our maintenance districts, focused on customer satisfaction and gaining new clients. I know she will do great things for us in the coming months.

In 2012, our vision was in many respects no different than it's been since my father founded the company in 1970: Providing quality landscaping service that goes above and beyond. In 2013, as a team we'll continue to do that, embracing new technologies and best practices, ensuring we continue to be the natural choice for professional landscape services.



Our Tree Workers are a Cut Above the Rest

Two more of our dedicated workers are now certifiably at the top of their game. Gabriel Castañeda and Ignacio Natera were recently designated Certified Tree Workers by the Western Chapter of the International Society of Arboriculture.

Certified Tree Workers must have at least 18 months of experience in professionally climbing trees to perform tree care, and have knowledge of the major aspects of tree care, including tree biology, cabling, planting, pruning and safety. The certification process includes a written exam and a practical skills evaluation.

This certification doesn't change anything about the excellent work we do, but it does help send a clear message to the community that Stay Green employees excel at landscape design, management and maintenance. Congratulations to Gabriel and Ignacio, for all they bring to the Stay Green family, and for achieving this noteworthy certification.



Gabriel Castañeda

Ignacio Natera



Anniversaries!

Happy anniversary to the following members of the Stay Green team:

December 2012

Santiago Hernandez (1 year)
 Jorge Perez (1 year)
 Javier Trejo Cervantes (5 years)
 Dario Guzman (12 years)
 Alberto Nevarez (8 years)
 Jesus Rodriguez Perez (6 years)
 Victor Manuel Torres (4 years)
 Gabriel Castaneda (2 years)

January 2013

Shawn Enright (1 year)
 Richard Angelo (43 years)
 Guadalupe Gonzalez (1 year)
 Lucio Rodriguez Amable (7 years)
 Rosalio Pelayo Velasco (5 years)
 Regino Mariscal (1 year)
 Carlos Ledezma-Cisneros (8 years)
 Rafael Caballero (6 years)
 Vicente Cruz Argueta (6 years)
 David Pelayo Aguilar (8 years)
 Jose Ramos Vigil (6 years)

February 2013

Christopher Allen Angelo (13 years)
 Mario Ortega Martinez (8 years)
 Angel Santiago Ramirez (25 years)
 Salvador Alaniz (8 years)
 Alfredo Benitez (7 years)
 Alfredo Escobedo Carrera (11 years)
 Isidro Chavez (10 years)
 Edilberto Cortez Villa (5 years)
 Christian Monroy Garcia (7 years)
 Miguel Angel Roman (4 years)
 Jose Romero (19 years)
 Adam Hall (2 years)
 Bronwyn Kelly Sorenson (12 years)
 Severo Lorenzo (2 years)
 Cristoval Ramirez (2 years)

An additional "Happy one year anniversary!" to those employees who joined us from Wurzel Landscape last January. You play a vital role in showing our clients the Stay Green difference.

Before You Work,

Stretch out for Safety

It's important to take a few moments, before launching into physical activity, to loosen up, stretch and warm up your muscles. As part of an organized wellness program, we'll all start our day by stretching for three minutes. Each stretch takes 15 seconds.

A few things to remember: Begin by relaxing your muscles; stretch at your own pace, slowly and smoothly; stretch to the point of comfortable tension, then relax and hold the stretch; stop stretching and ensure your technique is correct if a stretch causes pain in a joint area. Ask your supervisor if you have any questions or issues and to get a print-out of this handy guide! ➔



Open Positions and Recruitment Referrals

Stay Green has positions to fill, and we can use your help! Refer someone who interviews for a position, and you may receive a bonus. There are referral bonuses between \$250 and \$500 available for the positions of Business Developer, Account Manager and Production Manager. Referral bonuses between \$250 and \$300 are available for Groundman, Irrigation/Spray Technician, Administrative and APM positions. Referral bonuses are paid for referred applicants who are subsequently hired by Stay Green.

Open Enrollment for 401k plans

Invest in your future! Throughout the month of March, representatives from ING will be at each Stay Green yard site to discuss the benefits of opening a 401(k) retirement savings account. Open enrollment will be in April. For more information contact Esther Enriquez in Human Resources at (661) 291-2800, ext. 127.

Scenes From Our Holiday Party!

Stay Green employees and family members took some time out to celebrate the holidays at the Ice House Comedy Club in Pasadena on Dec. 22.



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